

AIS

NTN Americas

Case Study: Manufacturing



NTN Americas

Danbury, CT

DEALER

BOS

INDUSTRY

Manufacturing

NUMBER OF STATIONS

25 Workstations

CONTRACT

N/A

PRODUCTS USED

Calibrate®, Devens Seating, Day-to-Day Tables, Prisma Tables, LB Lounge, (Specials)

PROJECT NEEDS

For the customer, this project was about finding a partner who could deliver on design, performance, and budget—without compromise.

In a competitive field—including multiple dealers and a custom manufacturer—they chose a smart AIS and Haworth blend that struck the right balance across the board.

Responsive collaboration, creative problem-solving, and clear value made the decision easy—turning a complex process into a confident choice and setting the stage for a strong, ongoing partnership for what's next.



Calibrate®, Devens Seating



Calibrate® Dry Planters



Calibrate®, Prisma Tables

Together with **AIS**