

LOUNGE COLLECTION UPHOLSTERY APPLICATION GRID

GRADE A UPHOLSTERY

Name	Ardyn	Bryce	Chatham Cove	Chic	Hakr	Juggle	LB	NV	Soft	Volker
Beso	•	•	•	•	•	•	•	•	•	•
Boxer	•	•	•	•	•	•	•	•	•	•
Bravia	•	•	•	•	•	•	•	•	•	•
Chap	•	•	•	•	•	•	•	•	•	•
Durdle	•	•	•	•	•	•	•	•	•	•
Dwell	•	•	•	•	•	•	•	•	•	•
Equis	•	•	•	•	•	•	•	•	•	•
Haptic	•	•	•	•	•	•	•	•	•	•
Haute	•	•	•	•	•	•	•	•	•	•
Inlay	•	•	•	•	•	•	•	•	•	•
Jules	•	•	•	•	•	•	•	•	•	•
Kai	•	•	•	•	•	•	•	•	•	•
Kudos	•	•	•	•	•	•	•	•	•	•
Luxique	•	•	•	•	•	•	•	•	•	•
Mirador	N/A	•	•	•	•	N/A	•	•	N/A	•
Palette	N/A	N/A	•	N/A	N/A	N/A	•	N/A	N/A	•
Terrain	•	•	•	•	•	•	•	•	•	•
Vidi	•	•	•	•	•	•	•	•	•	•
Vigor	•	•	•	•	•	•	•	•	•	•
Wellesley	•	•	•	•	•	•	•	•	•	•

GRADE B UPHOLSTERY

Name	Ardyn	Bryce	Chatham Cove	Chic	Hakr	Juggle	LB	NV	Soft	Volker
Apprentice (Stinson)	•	•	•	•	•	•	•	•	•	•
Billy	•	•	•	•	•	•	•	•	•	•
Bobby® (Momentum)	N/A	•	•	•	•	N/A	•	•	N/A	•
Frock	•	•	•	•	•	•	•	•	•	•
Gem	•	•	•	•	•	•	•	•	•	•
Grid (Momentum)	N/A	•	•	•	•	N/A	•	•	N/A	•
Picea	•	•	•	•	•	•	•	•	•	•
Pike	•	•	•	•	•	•	•	•	•	•
Stamper	N/A	•	•	•	•	N/A	•	•	N/A	•

GRADE C UPHOLSTERY

Name	Ardyn	Bryce	Chatham Cove	Chic	Hakr	Juggle	LB	NV	Soft	Volker
Canter EPU (Momentum)	N/A	•	•	•	•	N/A	•	•	N/A	•
Fedora (Mayer)	•	•	•	•	•	•	•	•	•	•
Havana (Mayer)	N/A	•	•	•	•	N/A	•	•	N/A	•
Odyssey (Momentum)	•	•	•	•	•	•	•	•	•	•
Lancaster (Mayer)	•	•	•	•	•	•	•	•	•	•
Sydney (Mayer)	•	•	•	•	•	•	•	•	•	•

GRADE D UPHOLSTERY

Name	Ardyn	Bryce	Chatham Cove	Chic	Hakr	Juggle	LB	NV	Soft	Volker
Blazer (Camira)	•	•	•	•	•	•	•	•	•	•
Boom II (Momentum)	•	•	•	•	•	•	•	•	•	•
Channel (Mayer)	N/A	•	•	•	•	N/A	•	•	N/A	•
Charlotte (Stinson)	N/A	•	•	•	•	N/A	•	•	N/A	•
Cover Cloth (Momentum)	•	•	•	•	•	•	•	•	•	•
Haven (Mayer)	•	•	•	•	•	•	•	•	•	•
Lateral (Stinson)	N/A	•	•	•	•	N/A	•	•	N/A	•
Legacy (Mayer)	•	•	•	•	•	•	•	•	•	•

Finish Options

LOUNGE COLLECTION UPHOLSTERY APPLICATION GRID (CONTINUED)

GRADE E UPHOLSTERY										
Name	Ardyn	Bryce	Chatham Cove	Chic	Hakr	Juggle	LB	NV	Soft	Volker
Beta (Momentum)	N/A	•	•	N/A	N/A	N/A	•	N/A	N/A	•
Faux Felt (Momentum)	•	•	•	•	•	•	•	•	•	•
Flanders (Stinson)	•	•	•	•	•	•	•	•	•	•
Hopsack (Stinson)	•	•	•	•	•	•	•	•	•	•
Outlander (Stinson)	•	•	•	•	•	•	•	•	•	•
Utopia (Mayer)	•	•	•	•	•	•	•	•	•	•

LOUNGE COLLECTION LEGS, TABLET ARMS, LEDGE AND TABLE MATERIALS APPLICATION GRID

LEGS/BASE FINISH OPTIONS									
Name	Ardyn	Bryce	Chatham Cove	Chic	Hakr	Juggle	LB	NV	Soft
Grade A Paints*	N/A	N/A	•	N/A	N/A	N/A	N/A	N/A	N/A
Black Paint	•	•	•	•	•	•	N/A	N/A	•
Silver Paint	•	•	•	•	•	•	•	•	•
White Paint	N/A	•	•	N/A	N/A	N/A	N/A	N/A	N/A
Wood: Aimtoo Savatre	•	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Upcharge
Wood: Field Elm	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Upcharge
Wood: Trytoo Savatre	•	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Upcharge

* Black, Chalk, Dark Tone, Grey Value 1, Innertone, Light Tone, Medium Tone, Metallic Silver, Satin White, Warm Brown

TABLET ARMS, LEDGE & TABLE LAMINATES						
Name	Chic Tables	Hakr Tablets, Tables & Ledge	LB Tables & Ledge	NV Tablet	Prisma Tables	Volker Tables
Absolute Acajou	•	•	•	•	•	•
Aimtoo Savatre	•	•	•	•	•	•
Black	•	•	•	•	•	•
Brazilwood	•	•	•	•	•	•
Brite White Markerboard	N/A	N/A	N/A	N/A	N/A	•
Chalk	•	•	•	•	•	•
Corporate Walnut	•	•	•	•	•	•
Dark Rum Cherry	N/A	N/A	•	N/A	N/A	•
Field Elm	•	•	•	•	•	•
Grand Cherry	•	•	•	•	•	•
Grey Elm	•	•	•	•	•	•
Landmark	•	•	•	•	•	•
Leave Likatre	•	•	•	•	•	•
Linen	N/A	N/A	•	N/A	N/A	•
Looks Likatre	•	•	•	•	•	•
Maritime Dune	N/A	N/A	•	N/A	N/A	•
Midwest Maple	N/A	N/A	•	N/A	N/A	•
Neo Walnut	•	•	•	•	•	•
Phantom Ecru	•	•	•	•	•	•
Phantom Pearl	•	•	•	•	•	•
Storm	•	•	•	•	•	•
Summer Drops	N/A	N/A	•	N/A	N/A	•
True White	•	•	•	•	•	•
Tytoo Savatre	•	•	•	•	•	•
White Chocolate	N/A	N/A	•	N/A	N/A	•

Note: All AIS alta upholstery orders will have alta application as a standard feature. Alta enables virtually any textile to withstand the rigors of real life without leaving a mark. Alta improves repellency to oil and water based stains, is easy to clean and can enhance physical properties of the fibers. The technology is permanent and imperceptible to the eye and hand. To Clean: Blot with a dry towel. If residue remains, flush with warm water. Learn more at applied-textiles.com

Fabric Options

VERTICAL SURFACE FABRICS

Name	Grade	Name	Grade
Amaze	A	Lido	B
Anchorage	A	Marin	B
Avenue	A	Nature	B
Cape Cod	A	Off the Grid	B
Chase	A	Purpose	B
Ease	A	Spinel	B
Engage	A		
Expanse	A		
Mirador	A		
New England	A		
Pursuit	A		
Rainfall	A		
Simplicity	A		
Sprite	A		
Theory	A		
Twizzle	A		

Note: 66" & 72" wide screens – if applying directional fabrics they will need to be railroaded for application.

C.O.M. Fabric Policy

All COM requests (including approvals, testing, authorizations, and shipping) must be coordinated through the AIS COM Team at COM@ais-inc.com.

Approvals & Testing

- Pre-approved COM fabrics for Seating and Lounge can be found in COM Resources on DealerNet.
- Contact the COM Team to confirm if a fabric is approved for vertical surfaces.
- To test a COM fabric, fill out COM Testing Form, available in COM Resources on DealerNet, and send it to the COM Team. They will confirm the amount of fabric needed, shipping address, number to tag the fabric with, and other details of the testing process.
- Sending fabrics without prior coordination may result in delays.

Ordering Process

- Before submitting an order with COM fabric, complete a Fabric Authorization (FA) form, available in COM Resources on DealerNet, and send it to the COM Team, who will provide a new document with an FA number.
- Include the FA document with your purchase order when submitting on eOrders.
- Orders will not be entered until the FA document with the FA number is received.
- Graded-in fabrics may not be used for COM.

Shipping Requirements

- All COM fabrics sent to AIS must include the FA document.
- If a third-party vendor is shipping directly, you are responsible for providing them with the form.
- AIS is not responsible for fabric shipped without proper documentation or to the wrong address.
- When shipping, send tracking information and the FA number to the COM Team.

Yardage & Lead Time

- Lead time begins when AIS receives the COM fabric.
- Yardage requirements listed in the price list assume 54" non-directional, usable width materials.
- Directional fabrics will be railroaded.
- Please note for 66" & 72" wide screens: if applying directional fabrics, they will need to be railroaded for application. If using a COM fabric that is 54" wide, any screen over 48" wide would need to have the fabric railroaded as well.
- Contact the COM Team for fabric yardage requirements not listed.
- Refer to the conversion chart to calculate accurate yardage for fabrics with repeats. Percentages provided are for estimating only. Dealers must send additional fabric if shortages occur. AIS is not responsible for shortages.

Fabric Performance & Liability

- AIS reserves the right to reject any fabric unsuitable for upholstery.
- COM approval confirms upholsterability only. It is not a warranty of appearance, durability, or performance.
- AIS is not responsible for wrinkling, fading, stretching, dye lot variations, color inaccuracies, or flaws in COM upholstery materials. While AIS inspects for mill imperfections, not all flaws are detectable.

At AIS, we take great pride in offering a diverse selection of high-quality materials including but not limited to textiles, laminates, PET, mesh, etc. However, AIS cannot guarantee uniformity in dye lots across different production runs. As such, AIS is not liable for any variations in dye lots or color discrepancies in any of our products that may occur between orders. We encourage customers to review samples for color and texture matching prior to purchase. We are committed to providing exceptional products and are confident that our selection of textiles will meet your expectations for both aesthetic appeal and durability.